	Model	GC4E BNP PARIBAS Employees' Discount (%) on <u>private</u> purchase		
Brand	(please mention all the models that fall within in	Car Purchase	Car Leasing	
	Belgian car policy)			
VOLVO	XC40T2 (129 pk)man.	NA	12% on list price + 1250 €	
VOLVO	XC40T2 Geartronic (129 pk)aut.	NA	12% on list price + 1250 €	
VOLVO	XC40T3 (163 pk)man.	NA	12% on list price + 1250 €	
VOLVO	XC40T3 Geartronic (163 pk)aut.	NA	12% on list price + 1250 €	
VOLVO	XC40B4 Mild Hybrid benzine (197 pk)aut.	NA	12% on list price + 1250 €	
VOLVO	XC40B4 AWD Mild Hybrid benzine (197 pk)aut.	NA	12% on list price + 1250 €	
VOLVO	XC40B5 AWD Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 1250 €	
VOLVO	XC40T4 Recharge (211 pk)aut.	NA	10% on list price + 1250 €	
VOLVO	XC40T5 Recharge (262 pk)aut.	NA	10% on list price + 1250 €	
VOLVO	XC40P8 AWD Recharge (408 pk)aut.	NA	0	
VOLVO	S90B4 Mild Hybrid benzine (197 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	S90B5 Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	S90B6 AWD Mild Hybrid benzine (300 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	S90T8 eAWD Recharge (390 pk)aut.	NA	10% on list price + 4000 €	
VOLVO	S90B5 AWD Mild Hybrid diesel (235 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90B4 Mild Hybrid benzine (197 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90B5 Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90B6 AWD Mild Hybrid benzine (300 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90T6 eAWD Recharge (340 pk)aut.	NA	10% on list price + 4000 €	
VOLVO	V90T8 eAWD Recharge (390 pk)aut.	NA	10% on list price + 4000 €	
VOLVO	V90B4 Mild Hybrid diesel (197 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90B4 AWD Mild Hybrid diesel (197 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90B5 AWD Mild Hybrid diesel (235 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90CCB5 AWD Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	V90CCB5 AWD Mild Hybrid diesel (235 pk)aut.	NA	10% on list price + 4000 €	
VOLVO	XC90T8 eAWD Recharge (390 pk)aut.	NA	10% on list price + 4000 €	
VOLVO	XC90B5 AWD Mild Hybrid diesel (235 pk)aut.	NA	12% on list price + 4000 €	
VOLVO	XC60B4 Mild Hybrid benzine (197 pk)aut.	NA	12% on list price + 1750 €	
VOLVO	XC60B5 Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 1750 €	
VOLVO	XC60B5 AWD Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 1750 €	
VOLVO	XC60T6 eAWD Recharge (340 pk)aut.	NA	10% on list price + 1750 €	
VOLVO	XC60T8 eAWD Recharge (390 pk)aut.	NA	10% on list price + 1750 €	
VOLVO	XC60T8 Polestar Engineered eAWD (405 pk)aut.	NA	10% on list price + 1750 €	
VOLVO	XC60B4 Mild Hybrid diesel (197 pk)aut.	NA	12% on list price + 1750 €	
VOLVO	XC60B4 AWD Mild Hybrid diesel (197 pk)aut.	NA	12% on list price + 1750 €	
VOLVO	XC60B5 AWD Mild Hybrid diesel (235 pk)aut.	NA	12% on list price + 1750 €	
VOLVO	V60B3 Mild Hybrid benzine (163 pk)aut.	NA	12% on list price + 1500 €	
VOLVO	V60B4 Mild Hybrid benzine (197 pk)aut.	NA	12% on list price + 1500 €	
VOLVO	V60B5 Mild Hybrid benzine (250 pk)aut. V60B6 AWD Mild Hybrid benzine (300 pk)aut.	NA	12% on list price + 1500 € 12% on list price + 1500 €	
VOLVO	V60T6 eAWD Recharge (340 pk)aut.	NA	10% on list price + 1500 €	
VOLVO	V60T8 eAWD Recharge (390 pk)aut.	NA	10% on list price + 1500 €	
VOLVO	V60T8 Polestar Engineered eAWD (405 pk)aut.	NA	10% on list price + 1500 €	
VOLVO	V60B4 Mild Hybrid diesel (197 pk)aut.	NA	12% on list price + 1500 €	
VOLVO	V60CCB4 AWD Mild Hybrid diesel (197 pk)aut.	NA	12% on list price + 2000 €	
VOLVO	V60CCB5 AWD Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 2000 €	
VOLVO	S60B3 Mild Hybrid benzine (163 pk)aut.	NA	12% on list price + 1500 €	
VOLVO	S60B4 Mild Hybrid benzine (197 pk)aut.	NA	12% on list price + 1500 €	
VOLVO	S60B5 Mild Hybrid benzine (250 pk)aut.	NA	12% on list price + 1500 €	
VOLVO	S60T8 eAWD Recharge (390 pk)aut. S60T8 Polestar Engineered eAWD (405 pk)aut.	NA	10% on ist price + 1500 €	
VOLVO	Sourd Folestal Engineered PAWD (405 pk)dul.	NA	10% on list price + 1500 €	

Submit a remuneration sheet to the Volvo dealership after approval of these terms (crosscheck) by Volvo Car Belux.

Brand			GC4E BNP PARIBAS Employees' Discount (%) on <u>private</u> purchase		
	Belgian car policy)	Car Purchase	Car Leasing		
BMW	1 Series	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	2 Series Active Tourer	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	2 Series Active Tourer PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	2 Series Gran Tourer	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	2 Series Gran Coupé	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	3 Series Saloon (G20)	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	3 Series Saloon (G20) PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	3 Series Touring (G21)	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	3 Series Touring (G21) PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	4 Series Gran Coupe (G26) Q4 2021	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	5 Series Saloon (G30)	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	5 Series Saloon (G30) PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	5 Series Touring (G31)	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	5 Series Touring (G31) PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	6 Series Gran Turismo	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	7 Series	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	7 Series PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	Х1	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	X1 PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	х2	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	X2 PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	X3 (G01)	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	X3 (G01) PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	X4 (G02)	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	X5 (G05)	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	X5 (G05) PHEV	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	Х6	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	х7	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
MINI	MINI 3dr	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
MINI	MINI 5dr	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
MINI	MINI Clubman	dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
MINI	MINI Countryman	dealer will give his best discount or propose	16% in Private Lease via Arval		
MINI	MINI Countryman PHEV	Private Lease dealer will give his best discount or propose Private Lease	16% in Private Lease via Arval		
BMW	iX3 (G08) EV	dealer will give his best discount or propose	10% via Private Lease Arval		
BMW	BMW i3 EV	Private Lease dealer will give his best discount or propose Private Lease	12% via Private Lease Arval		
BMW	BMW i3s EV	dealer will give his best discount or propose	12% via Private Lease Arval		
MINI	MINI Cooper SE EV	Private Lease dealer will give his best discount or propose	12% via Private Lease Arval		

We would highly recommend to choose Private Lease with ARVAL. For private lease we can offery you a discound 10%. For private purchase the best price can be achieved by negotiating directly with the dealer.	
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Brand	Model (please mention all the models that fall within in Belgian car policy)	GC4E BNP PARIBAS Employees' Discount (%) on <u>private</u> purchase Car Purchase Car Leasing		
smart	EQ forfour	0%	0%	
smart	EQ fortwo coupe	0%	0%	
smart	EQ fortwo cabrio	0%	0%	
Mercedes-Benz	EQC 400 4MATIC	0%	0%	
Mercedes-Benz	EQV	0%	0%	
Mercedes-Benz	EQA	0%	0%	
Mercedes-Benz	A-class hatchback (W177)	750 euro	750 euro	
Mercedes-Benz	A250e (W177)	750 euro	750 euro	
Mercedes-Benz	A-class sedan (V177)	750 euro	750 euro	
Mercedes-Benz	A250e sedan (V177)	750 euro	750 euro	
Mercedes-Benz	B-class (W247)	750 euro	750 euro	
Mercedes-Benz	B250e (W247)	750 euro	750 euro	
Mercedes-Benz	CLA Coupe (C118)	750 euro	750 euro	
Mercedes-Benz	CLA250e coupe (C118)	750 euro	750 euro 750 euro	
Mercedes-Benz	CLA shooting brake (X118)	750 euro	750 euro	
Mercedes-Benz	CLA250e shooting brake	750 euro	750 euro	
Mercedes-Benz	GLA (H247)	750 euro	750 euro	
Mercedes-Benz	GLA250e (H247)	750 euro	750 euro	
Mercedes-Benz	GLB (X247)	750 euro	750 euro	
Mercedes-Benz	GLC (X253)	1000 euro	1000 euro	
Mercedes-Benz	GLC 300de (X253)	1000 euro	1000 euro	
Mercedes-Benz	E-class Break/Sedan (W/S213)	1500 euro	1500 euro	
Mercedes-Benz	E-class Break/Sedan 300(d)e (W/S213)	1500 euro	1500 euro	
Mercedes-Benz	GLE 350(d)e (V167)	1500 euro	1500 euro	
Mercedes-Benz	C-class (W/V206)	1000 euro	1000 euro	
Mercedes-Benz	C-class (W/V206) Hybrid			
Mercedes-Benz	C class (W/V205) 300(d)e (stock supply)			

Process will be explained later on by the country itself

	Model		
Brand	(please mention all the models	GC4E BNP PARIBAS Employees' Discount (%) on <u>private</u> purch	
Bialiù	that fall within in Belgian car	Car Purchase	Car Leasing
	policy)		
Kia	Picanto	11%	12%
Кіа	Rio	16%	17%
Kia	Stonic	16%	17%
Кіа	Ceed 5D	14%	16%
Кіа	Ceed SW	14%	16%
Кіа	Ceed SW PHEV	14%	16%
Kia	Xceed	14%	16%
Кіа	Xceed PHEV	14%	16%
Кіа	Proceed	14%	16%
Kia	Niro HEV	14%	16%
Кіа	Niro PHEV	14%	16%
Kia	e-Niro	7%	9%
Кіа	e-Soul	7%	9%
Кіа	Sportage	16%	17%
Кіа	Sorento	13%	15%
Кіа	Sorento HEV	13%	15%
Кіа	Sorento PHEV	13%	15%
Кіа	CV	ТВС	ТВС

The employee can present himself at the dealership and mention he works for BNP Paribas group. The dealer will ask him for a means of proof of his employment (payslip, employee card,...). this will allow the dealer to validate him as an employee and make an offer with the proposed GC4E discounts.